

### Executive Committee:

President & Chair: Marian Ferguson, First Union Rail  
Past President: Carl Yount, Respondek Railroad  
1<sup>st</sup> Vice President: Lisa Gering, BNSF  
2<sup>nd</sup> Vice President: Patty Oakley, GNWR  
Secretary: Kelley-Jo Hancock, Greenbrier Management Services  
Treasurer: Connie Koch, First Union Rail  
Agenda Committee Chair: George Jones, CSX Transportation  
Constitution and By-Laws Committee Chair: Cindy Roberts, First Union Rail  
Finance Committee Chair: Margaret Kelleher, TTX Company  
Site Selection Committee Chair: Julie Devlin, Montana Rail Link

## Preliminary Agenda

### Association of Car Accounting & Car Service Officers

Courtyard Marriot Downtown  
Memphis, Tennessee

**Wednesday, Nov 9, 2011**

#### Executive Committee

9:45 a.m. **Executive Committee Meeting**

#### Meeting

12:00 p.m. **Registration**

1:00 p.m. **Call to Order – Opening Remarks and Safety Issues**  
Marian Ferguson, Asst Director Car Accounting, First Union Rail

1:05 p.m. **Welcome to Memphis, Tennessee**  
To Be Determined

1:25 p.m. **Introduction of Attendees**  
Marian Ferguson, Asst Director Car Accounting, First Union Rail

**Secretary's Report**  
Kelley-Jo Hancock, Manager Equipment Accounting, GMS

**Site Committee**  
Julie Devlin, Manager Car Accounting, MRL

**Treasurer's Report**  
Connie Koch, Director Rail Accounting, First Union Rail

1:45 p.m. **EAC Update**  
George A. Jones, Director Car Accounting, CSXT

2:05 p.m. **National Pools**  
Lynn Brown, Consultant, LB Rail Consultant Inc

2:25 p.m. **Deprescription Industry Tools – Assessing Market Conditions For Your Rail Assets**  
Chauncey Fallen, Manager Transportation Services, GATX

2:45 p.m. **Refreshment Break**

3:05 p.m. **2012 Proposed Projects/RPSWC Process**  
Lee Ann Dietz, Asset Utilization and Compensation, Railinc

3:25 p.m. **Workshop/Breakout Session – Rule 22/Specials/UMLER**  
JD Pavek, Director Customer Service, Greenbrier Leasing  
Lisa Butts, Manager Car Accounting, Watco  
Patty Oakley, Manager Fleet Administration, GNWR

4:10 p.m. **Open Forum - Questions & Answers**

## Thursday, Nov 10, 2011

- 8:00 a.m. **Continental Breakfast**
- 9:00 a.m. **Opening Remarks**  
Marian Ferguson, Asst Director Car Accounting, First Union Rail
- 9:05 a.m. **Workshop/Breakout Session – Rule 22/Specials/UMLER**  
JD Pavek, Director Customer Service, Greenbrier Leasing  
Lisa Butts, Manager Car Accounting, Watco  
Patty Oakley, Manager Fleet Administration, GNWR
- 9:50 a.m. **Rule 4 Initiative**  
Jackie Singer, Manager – Business Process Optimization, CN
- 10:10 a.m. **Presidents Island**  
To Be Determined
- 10:30 a.m. **Refreshment Break**
- 10:30 a.m. **Tacoma Rail**  
Janene Franklin, Management Analyst – Car Hire & Demurrage, TMBL
- 11:10 a.m. **Mileage Equalization**  
Gary Snyder, AVP Business Processes, GMSXX
- 11:30 a.m. **How transportation can help reduce car hire**  
Carl Yount, Vice President Marketing, Respondek Railroad
- 12:00 p.m. **Lunch**
- 1:30 p.m. **Sight Selection**  
Julie Devlin, Manager Car Accounting, MRL
- 1:40 p.m. **Car Accounting 101 Initiative**  
Dave Mears, AVP Equipment & Services, ASLRRA
- 2:00 p.m. **CHDX Platform**  
Alex Pritchett, Business Analyst-Asset Utilization & Compensation, Railinc
- 2:30 p.m. **AAR Update**  
Jeff Usher, AVP Business Services, AAR
- 2:50 p.m. **CASS Update/DDCTS Update**  
Mark Aldenderfer, Business Analyst, Railinc
- 3:10 p.m. **Refreshment Break**
- 3:30 p.m. **Workshop/Breakout Session – Rule 22/Specials/UMLER**  
JD Pavek, Director Customer Service, Greenbrier Leasing  
Lisa Butts, Manager Car Accounting, Watco  
Patty Oakley, Manager Fleet Administration, GNWR
- 4:15 p.m. **Open Forum - Questions & Answers**

## Friday, Nov 11, 2011

- 8:00 a.m. **Continental Breakfast**
- 9:00 a.m. **Opening Remarks**  
Marian Ferguson, Asst Director Car Accounting, First Union Rail
- 9:10 a.m. **New Technology in the Car Hire Industry**  
RMI Representative
- 9:45 a.m. **AAR Committee Structure**  
Jim Pinson, Manager Car Hire Auditing, Railinc
- 10:10 a.m. **Transportation Codes M, S, X & Y**  
Dale Cassels, Manager Car Accounting, CSXT
- 10:35 a.m. **Dave's Top Ten**  
Dave Mears, AVP Equipment & Services, ASLRRA
- 10:55 a.m. **Closing Remarks**  
Marian Ferguson, Asst Director Car Accounting, First Union Rail